

Cyber**freight** *international*



Dare to be different!



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All Cyberfreight employees are highly motivated, work very consciously and have a very positive attitude. We work with a large degree of freedom and initiatives are highly appreciated, while the sense of responsibility is large. Nowadays these are all ingredients important to work at the same company for a longer period of time. Next to a pleasant work environment, our employees can also react quickly and flexible towards our customers and our partners abroad. All this added up, next to a high service level, brings Cyberfreight unprecedented loyalty from its employees, customers and business partners.

In case of incidents or obstructions, we pick up on that as a team and with our positive attitude we will quickly find and implement a solution. Every employee is multi-functional and the social awareness is rather high within Cyberfreight.

The IT-systems are very user-friendly and are used to the fullest. The Cyberfreight intranet is available always and every where and ensures a high level of internal communication, enhancing a greater employee involvement within all aspects of the company.

Sales, marketing and recognition of Cyberfreight are very important and we have to distinguish ourselves in many area's in order to be very competitive. Our worldwide partner network named L.I.N.K. (*Logistics International Network*) allows us to differentiate from competition.



By using our strong network we can export on the basis of DDP/DAP to all destinations globally and import on the basis of Ex Works or on FOB basis. For many Dutch trading companies, we also handle the export from China directly to the USA and Australia, or from Italy to Brazil (*so called cross-trades*).



All Cyberfreight offices are qualified as Authorized Economic Operator (AEO) and certified accordingly since 2010. With this, Cyberfreight complies with the very important safety-processes in relation to general, customs and financial handling.

Cyberfreight is a member of ACN (*Air Cargo Nederland*), Fenex and IATA. With our Client Relation Management system keep our customers and business partners up to date on local changes, like for example customs regulations, but also other issues like road and weather conditions in Europe, strikes or new services. What is also important to know is, you can call us anytime with your queries. Our employees are available for you and your colleagues day and night.

If you are ready for a refreshing, innovative partner with motivated employees, is your company big, medium size or small, is your company looking to save money and at the same time, aims for a long-term partnership, do not hesitate to contact us on: Tel. +31 (0)20 653 76 41 or info@cyberfreight.nl.



Global Logistic Services:

- Air and Ocean freight forwarding
- Import and export
- Customs handling for import and export
- Cross-trades
- Project cargo
- Ro/Ro & Conventional cargo
- Warehousing and distribution of pharmaceuticals
- Warehousing and distribution of industrial and consumer products
- E-fulfillment and web-store set up and maintenance

Management

Board of Directors

- **Jacques van den Berg**
Managing Director
- **Willem Lodder**
Director Business Development
- **John Twisk**
Director Operations
- **Ton Borghols**
Director Finance

Management

- **Frank de Bont**
Manager Export Airfreight
- **Marco van Eijk**
Branch Manager Rotterdam
- **Arie in 't Veld**
QA Manager / Responsible Person

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Our history

Jacques van den Berg has been in logistics his entire working life, from youngest clerk till truck driver and from airfreight forwarder to Director Airfreight. In 1999 the company Jacques worked for, was acquired by a bigger company and Jacques took the opportunity to start Cyberfreight. With colleague Frank de Bont he moved in to a small office and found support with customers as well a airlines on the basis of the enormous commitment, reliability and expertise, they were so used to with Jacques and Frank.

This commitment, reliability and expertise is still there and has set the standard for all Cyberfreight employees. Within the company and in all offices the work environment as well as the team spirit are of the highest standards, which, in accordance with Cyberfreight philosophy, contributes to very low sick leave and a very high productivity.

Jacques is still Managing Director and major share-holder and Frank is still our Manager export airfreight. We moved out of that small office long time ago. Our corporate head office is 800m² and is located nicely and strategically in Hoofddorp/Schiphol, also operating our warehouse of over 3.500m² for storage bonded as well as non-bonded goods.

Early 2000, hardly one year after foundation, Cyberfreight opened her office in Ridderkerk, for the handling of all ocean freight shipments FCL and LCL on export as well as import. Cyberfreight in Barendrecht has grown to be a full Cyberfreight establishment, serving a range of nice and very loyal customers, in a way we love to see it at *Cyberfreight; dynamic and positive.*



On January first 2009 Cyberfreight International acquired Noordex International Expedition BV, located in Rotterdam. Noordex is a supplement to the service portfolio of Cyberfreight with a specialization in Ro/Ro service, project cargo and conventional cargo. Cyberfreight is a fully independent company and plans to be that for a long, long time. We work under pleasant circumstances, have a great appreciation for each other, we make fun and find satisfaction within the good services we provide as a team. What's nicer then to earn your own income and then do that with a fairly large freedom to act.



Cyberfreight is a very solid family company, that stands its ground internationally, also due to the worldwide network of agents. (L.I.N.K.).

Logistics International Network (L.I.N.K.)

Cyberfreight guarantees an excellent global service on the highest possible level based on the presence of a healthy and solid agent network (L.I.N.K.). In 2013 L.I.N.K. consisted of 265 offices in 71 countries with an consolidated turnover just over 1.2 Billion US Dollar. Within the network we measure the level of quality, the speed of quoting and communications, as well as the financial stability and we mutually negotiate with all major airlines and ocean carriers, regionally and globally. This set up ensures an accessible and customer friendly organization, that can compete with the bigger players in our industry. All partner members are passionate entrepreneurs and, like Cyberfreight, stand for flexibility, customer focus and quality.

Jacques van den Berg is one of the co-founders of L.I.N.K and still a large motivator of the worldwide agent network. L.I.N.K.is unique due to the family-concept (loyalty, honesty and transparency) and the fact that each member handles ocean and airfreight with the same philosophy ; the customer as center of the service. www.linkglobal.com

connected with the Dutch market and with various emerging markets, while with import Cyberfreight stays close with traditionally producing markets. Due to this Cyberfreight knows what is expected at all times, regardless where goods must ship to, or where they come from.

The turnover at Cyberfreight is generated with ocean freight, airfreight and a fast growing warehousing and distribution division. The strength of Cyberfreight lies in the good coverage of both the export market and the import market, for both ocean and airfreight. With export Cyberfreight stays





cyberfreight international

Cyberfreight Amsterdam *by*
Airfreight Office

Zandsteen 1
2132 MZ Hoofddorp
The Netherlands

+31 (0)20 653 76 41
info@cyberfreight.nl

Cyberfreight Rotterdam *by*
Oceanfreight Office

Bijdorp Oost 18-b
2992 LA Barendrecht
The Netherlands

+31 (0)180 485 969
cfr@cyberfreight.nl



www.cyberfreight.nl